



Maestro Cloud Control

December 2025

Client & Market Fit

Problem & Solution Fit

PROBLEM

The majority of modern enterprises rely on hybrid and multi-cloud infrastructures, taking the best of the services offered by public cloud providers and private cloud platform vendors.

Meanwhile, having a complex distributed infrastructure also means making an extra effort for effective management, organization, and control over the resources, cloud spend, and security compliance.

The necessity to set up cooperation between management, financial, and technical teams also puts the enterprise cloud management task to a new level of complexity.

SOLUTION

Maestro provides a centralized entry point to multiple clouds used by the customer (AWS, Azure, GCP, private), and gives unified controls over the infrastructures.

It has tools and capabilities that allow to:

- Organize secure access and role-based permissions
- Plan, control and reduce costs
- Track and improve security and compliance of the infrastructure
- Optimize infrastructure in terms of performance, cost and security
- Remediate detected issues and vulnerabilities
- Automate infrastructure management with IaC tools and SDK/API
- Create customer-focusing service catalog for quick deployment of the necessary solutions to Cloud
- Keep track of the changes and updates in infrastructure due to letters, notifications, integration with Teams and push notifications on mobile devices

- The businesses that need centralized multi-cloud management, FinOps, SecOps, automation
- The businesses that need cross-cloud automation and cloud-agnostic own service catalog
- The business that need secure cloud management in their own perimeters

TARGET MARKET

Value Proposition & Differentiation

VALUE

Maestro Cloud Control is a centralized entry point providing unified controls over multi/hybrid cloud infrastructures including AWS, Microsoft Azure, GCP, OpenStack, VMware. This unification enables enterprises to streamline management, enforce governance, perform FinOps for cost control and optimization, SecOps for security and compliance, and deploy automation and DevOps tooling effectively across their entire distributed environment.

KEY DIFFERENTIATORS

Unified Automation Interface

A unified Terraform Provider and API for automating Infrastructure as Code across multiple clouds

Hybrid permission model

Maestro RBAC is applied to both the features available within Maestro and the access to the providers' native tools.

Open Source

Maestro has a set of Open Source components that enable free customization and minimize vendor lock-in.

Frequent Updates

Maestro quickly reacts to new demands and implements new features using Agile

Atop Native Tools, not Instead

Maestro uses both native Cloud Providers tools and own mechanisms to enable FinOps, Security, Management, and other functions. Together, they cooperate effectively to deliver effective and convenient controls to the users.

Strategic & Tech Availability

Scalability & Usability

QUICK SETUP

- Quick setup with detailed instruction and team support, if needed.
- Standard deployment needs 1 person and up to 30 minutes
- The Maestro application is installed locally on an isolated instance in the customer's enterprise data center.
- Service catalog for custom services quick deployment

Convenient configuration

- Organization structure support
- Multi-tenant
- Cross-cloud
- Platform agnostic

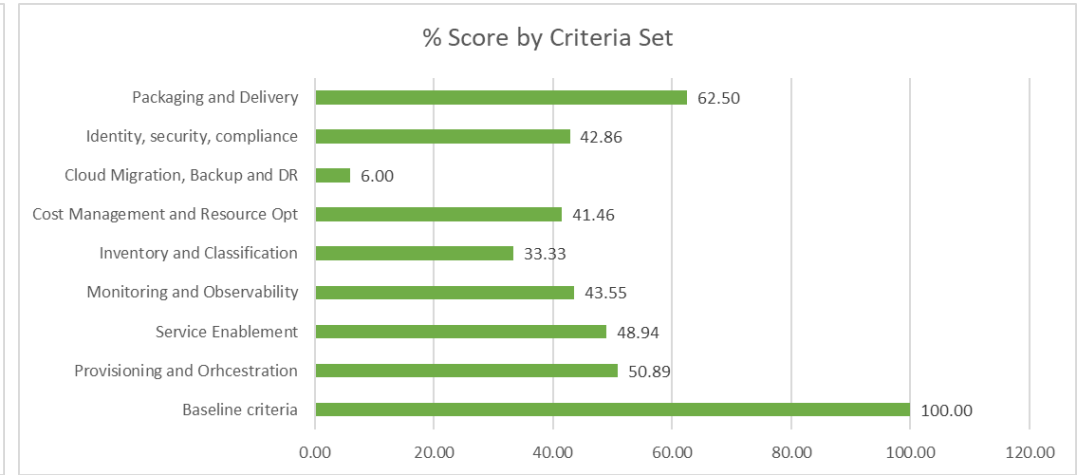
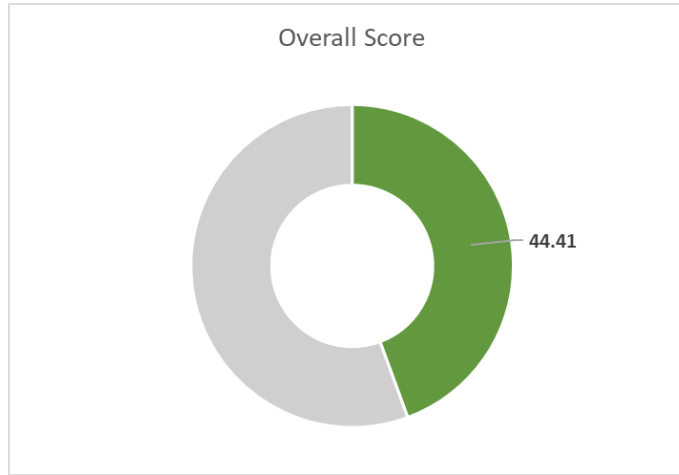
Integrations and Customization

- Modular approach allows to install the product as the necessary set of core features
- RESTful API enables convenient integrations with third party tools and corporate systems
- Permissions configuration for both actions within Maestro and Public cloud Providers

Maestro in Gartner's New Cloud Management Wheel

Gartner's Cloud Management Wheel suggests the classification of tasks and aims faced by modern cloud management solutions.

The wheel includes seven functional areas representing specific use cases, and five cross-functional attributes which face multiple use cases and wider goals.



Criteria sets	TOTAL			REQUIRED			PREFERRED			OPTIONAL		
	Max Points	Score	Score, %	Max Points	Score	Score, %	Max Points	Score	Score, %	Max Points	Score	Score, %
Baseline criteria	16	16	100.00	16	16	100.00						
Provisioning and Orhcestration	112	57	50.89	28	13	46.43	31	12	38.71	53	32	60.38
Service Enablement	47	23	48.94	22	13	59.09	11	8	72.73	14	2	14.29
Monitoring and Observability	62	27	43.55	27	21	77.78	14	2	14.29	21	4	19.05
Inventory and Classification	48	16	33.33	17	7	41.18	9	5	55.56	22	4	18.18
Cost Management and Resource Opt	123	51	41.46	44	26	59.09	56	19	33.93	23	6	26.09
Cloud Migration, Backup and DR	50	3	6.00	12	2	16.67	20	0	0.00	18	1	5.56
Identity, security, compliance	77	33	42.86	37	15	40.54	25	8	32.00	15	10	66.67
Packaging and Delivery	64	40	62.50	37	24	64.86	16	14	87.50	11	2	18.18
Overall Score	599	266	44.41	240	137	57.08	182	68	37.36	177	61	34.46

GTM & Enablement

Sales and Marketing Readiness

Product Sales Points

The product available on:

• EPAM Solutions Hub



• AWS Marketplace



Product Web-Site: <https://maestrocontrol.cloud/>

Maestro Solution Services Benefits Numbers Blog

One-stop solution for corporate clouds

Maestro, a hybrid cloud management platform, allows your teams to create, review, manage virtual infrastructures safely and effectively in both public and private clouds – all with a unified set of tools, simple controls, and role-based model facing your enterprise structure.

[Request for demo](#)

Product Brochure

<epam>

Syndicate RightSizer: Perfecting Cloud with Smart Recommendations



EPAM Syndicate RightSizer is an AI-empowered offering that reviews the existing virtual instances in terms of their configuration, workload, and lifecycle, and produces the following types of recommendations, all accompanied by expected cost savings/raise:

- Resize (scale up or scale down) instance – change the instance type within the current family
- Split – split a single instance workload into several instances, each facing a specific workload type for it.
- Schedule – create start/stop schedules for the instance to be cost effective without affecting its capacity.
- Shut down – terminate the instance due to the low to no load.

The solution API can be used for effective convenient integrations and additional visualization.

KEY DIFFERENTIATORS

- Multi-Cloud: Supports AWS, Azure, GCP, OpenStack clouds. All reports are delivered in a unified format for convenient processing.
- Customizable: The possibility to customize thresholds and timeframes allows analytics fine-tuning for specific workloads.
- Large historical data: Use the performance data for up to 60 days to detect long-cycle patterns for better results.

BENEFITS

- Quick Start
- Visible cost changes
- Cross-cloud unification
- Data obfuscation
- AI-empowered recommendations
- User-approved changes

FEATURES

AI-Empowered Engine

Analyses instances' daily workload and capacity to figure out if any optimization is possible

Large timeframes for better results

Analyses the data for up to 60 days which increases the accuracy of the recommendations (as compared to the tools with the shorter timeframe coverage)

Multiple recommendation types

Receive suggestions on up/down scaling, scheduling, splitting the workload or shutdown

Small underlying infrastructure

The product needs two EC2 instances and two S3 buckets, with minimum permissions

Expected savings

For each recommendation, get an expected monthly savings

Data obfuscation

The possibility to cover the details of the vulnerable resources during the processing, without exposing the vulnerabilities to third-party tools

<https://epa.ms/mcc-brochure>



Product Pricing

Free Plans

Trial

Get a 1-week trial via a public cloud provider's marketplace

Free

- ✓ Additional Technical Support - \$150/h
- ✓ Default Deployment / Availability - All-in-One (AIO) / Single Instance SLA

POC

Get a 3-months long hands-on experience to estimate the value it can bring to your business

Free

- ✓ Technical Support Hours - 4
- ✓ Support Reaction Time - Up to 16
- ✓ Additional Technical Support - \$150/h

[See more](#) ↓

Paid Plans (Yearly)

FEATURES	BASIC \$30-150/year	PRO \$30-40/year
Contract agreed on a number of expected Annual VMs and reviewed on the quarterly basis ⓘ	✓	✗
Annual upfront fee, based on mutual assessment and an agreed average resource usage level ⓘ	✗	✓
Annual VM Count: 0-299	\$150	✗
Annual VM Count: 300-699	\$125	✗
Annual VM Count: 700-1499	\$100	✗
Annual VM Count: 1500-2499	\$80	✗
Annual VM Count: 2500-4999	\$60	✗
Annual VM Count: 5000-9999	\$50	✗
Annual VM Count: 10000-19999	\$40	\$40
Annual VM Count: 20000+	\$30	\$30
Technical Support Hours ⓘ	16	Dedicated Specialist
Support Reaction Time ⓘ	Up to 3	Instant
Additional Technical Support ⓘ	\$150/h	\$150/h
Default Deployment / Availability	High Availability (HA) / Customizable Availability	High Availability (HA) / Customizable Availability

Partnership Potential

Maestro CC on AWS Marketplace:

[AWS Marketplace](#) > [Cloud Governance](#) > [CloudFormation Template \(CFT\)](#) > [Maestro Cloud Control \(MCC\) \(Arm\)](#)



Maestro Cloud Control (MCC) (Arm) Info

Sold by: [EPAM Systems, Inc.](#)

Deployed on AWS

A hybrid cloud management platform that provides a unified entry point to your infrastructures in public clouds and private datacenters. The Professional Service version includes the annual upfront-based support and...

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Overview

[Try agent mode](#)

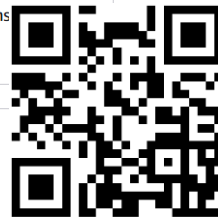
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Highlights

- Hybrid permission model: MCC's RBAC applies to both the features available within Maestro and access to the provider's native tools.
- Unified API for cloud management Maestro provides unified API and unified Terraform provider for hybrid infrastructures management automation.
- Mobile Application Native Mobile application provides all functionality available through the web management console push notifications.



Maestro CC on AWS Solution Finder:



Maestro Cloud Control

A hybrid cloud management platform that provides a unified entry point to your infrastructures in public clouds and private datacenters. Maestro Cloud Control enables effective management, reporting, FinOps, security compliance checks, performance insights, ML-based optimization suggestions, automation, and DevOps tooling. The product's integration with providers' native services is empowered by its native engines and know-how. This gives you a flexible and convenient environment for effectively organizing your enterprise's cloud infrastructure. MCC has user-friendly web and mobile applications that allow users to gather infrastructure information, manipulate resources, and manage cloud-related personal/project settings with a few clicks. Available in SaaS and On-Premise models, and offering the possibility to select the necessary scope of features to be deployed, Maestro is the solution that can be customized effectively to meet the specific needs of your enterprise in the Cloud.



Want to know more?

Reach out to SupportSyndicateTeam@epam.com

to get more details or a demo